

Welcome to SATX



greater:
SATX
REGIONAL ECONOMIC PARTNERSHIP

greater:SATX Regional Economic Partnership

A private-public organization dedicated to growing quality jobs in the San Antonio, TX region.

Jobs

Regional Partnerships

Targeted Corporate
Recruitment

Business Advancement
(BRE)

People

Workforce Readiness

Talent Retention

Talent Pipeline Mgmt.

Place

Regional Sites

SAT Airport

Marketing

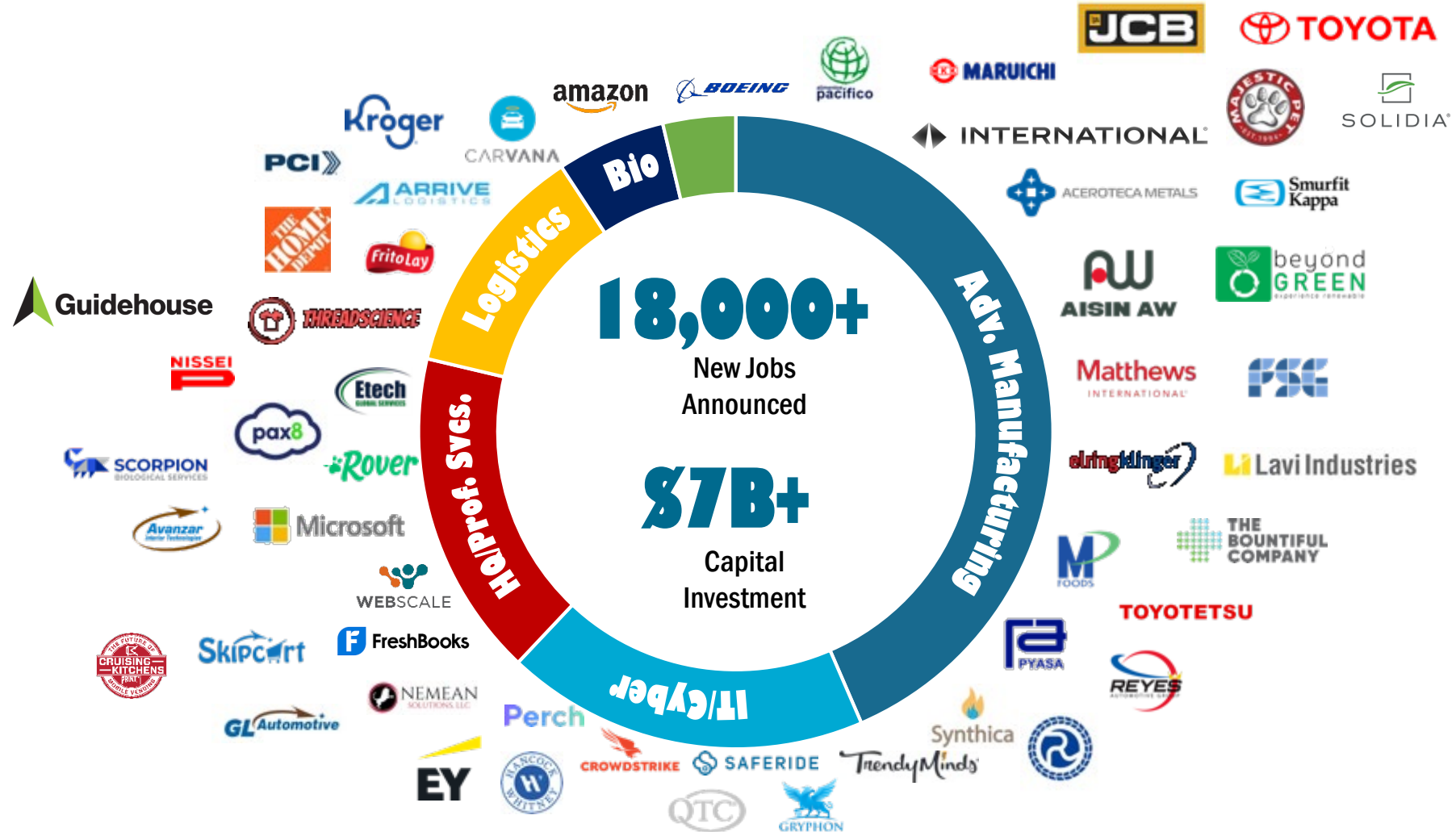
Influence



Together with **more than 200 private companies**, regional economic development offices, and our municipal partners, greater:SATX continues to attract companies into the regional business community and grow the ones that already call it home.

greater:SATX Wins

Current Five-Year Plan



SATX

Growing. Versatile.

Life Works Greater Here.

Texas

Population: 30 Million

GDP: \$2.6 Trillion

World's 8th Largest Economy

#1 Destination for Company Relocations

52 Fortune 500 HQs

16 Carnegie Tier 1 Universities



Megaregion

San Antonio-Austin MSAs

Population: 5.2 Million

GDP: \$430 Billion

Labor Force: 2.7 Million

Associates Degree & Higher: 1.75 Million



SATX

San Antonio MSA

Population: 2.7 Million

GDP: \$182 Billion

Labor Force: 1.3 Million

Associates & Higher: 750,000+

7th largest city / 24th largest MSA



Growing: Population, Labor Force, GDP

Population 2010	Population Present	Population 2040
2.06 Million	2.7 Million	3.5 Million

GDP 2010	GDP Present	GDP 2040
\$83.5 Billion	\$182.1 Billion	\$475 Billion

Labor Force 2010	Labor Force Present	Labor Force 2040
1.02 Million	1.34 Million	1.87 Million

Change, Past 10 years



SA MSA Growth
most recent year

47,297

16th largest numeric change,
nationally, [Census 2025](#)

#1

Average Weekly Earnings Growth in
Texas, [Costar](#)

#3

Job Growth Nationally in 2024, [CoStar](#)

#3

GDP Growth among Texas Markets,
[Costar](#)

Sources: Population – Census ACS 1-yr and Texas Demographic Center Projection | GDP – Bureau of Economic Analysis and Linear Projection | Labor Force – Bureau of Labor Statistics and Linear Projection

Growing: Capital Projects

\$3 Billion

Airport Expansion

\$4 Billion

Downtown Sports District

\$690 Million

10-Yr BXCO Capital Improvements Program

\$1.8 Billion

Planned CPSE Power Investment

\$540 Million

Planned SAWS Water Investments

20+

TxDOT Active Road Infrastructure Projects

Versatile: Quality of Life

91.2

Cost of Living over 8 points lower than the nation

\$308,000

Average Home Closing Price: 2024

30,000+

Acres of Public Parks

400

Miles of Public Trail

Sports Teams



Museums & Culture



Parks & Outdoors



Unique Events



Versatile: Diversity of Community

247,500

SA Population born in Latin America

57,700

SA Population born in Asia

16,700

SA Population born in Europe

9,900

SA Population born in Africa



ASIAN AMERICAN ALLIANCE
of SAN ANTONIO



San Antonio German Club



Japan-America Society of San Antonio
サンアントニオ日米協会



India Association of SA

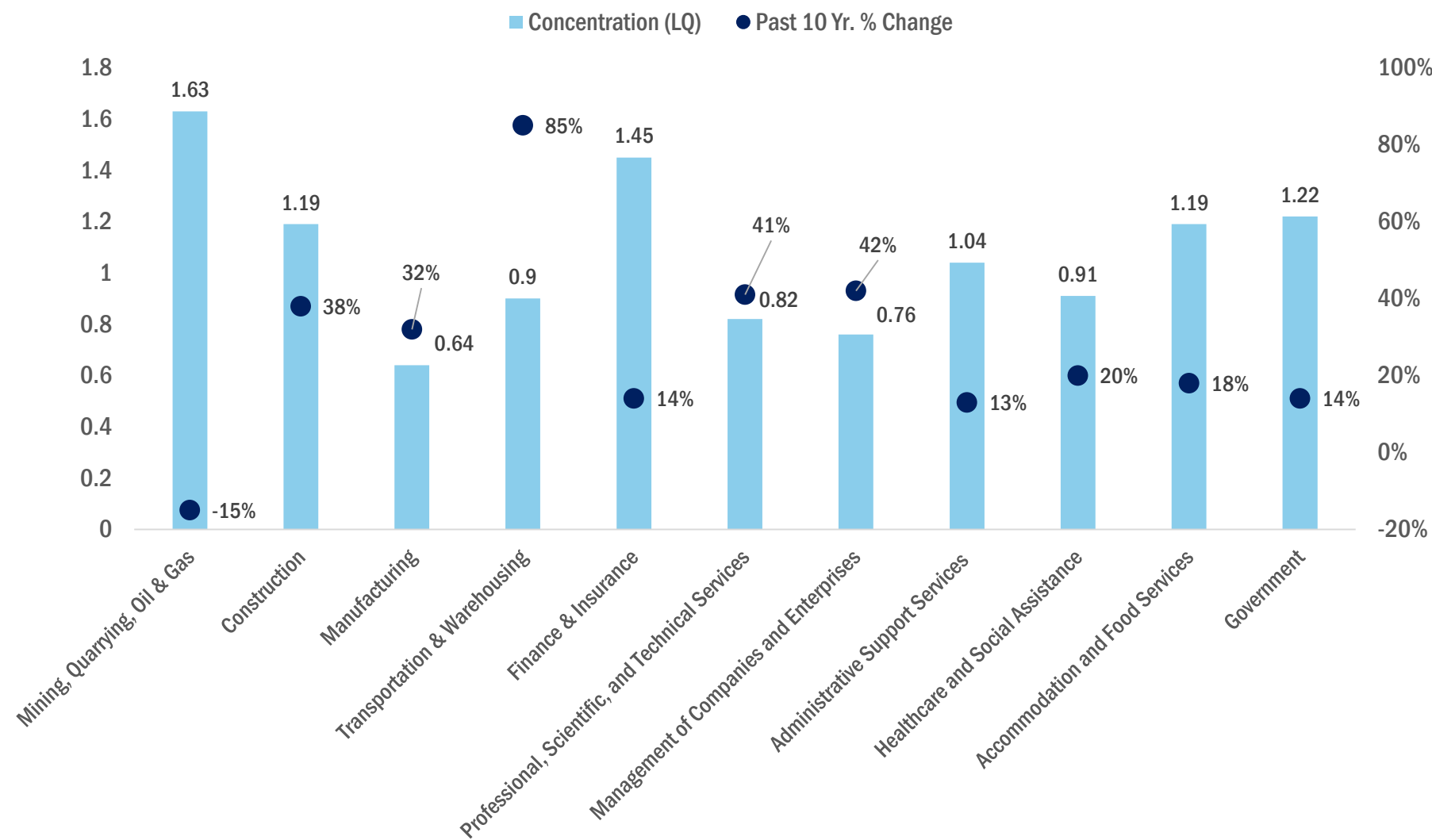
City of San Antonio Sister Cities

- Monterrey, Nuevo Leon, Mexico (*Established 1953*)
- Guadalajara, Jalisco, Mexico (*Established 1974*)
- Las Palmas, Canary Islands, Spain (*Established 1975*)
- Gwangju, South Korea (*Established 1981*)
- Kaohsiung, Taiwan (*Established 1982*)
- Santa Cruz de Tenerife, Canary Islands, Spain (*Established 1983*)
- Kumamoto, Japan (*Established 1987*)
- Chennai, Tamil Nadu, India (*Established 2008*)
- Wuxi, Jiangsu Province, China (*Established 2012*)
- Windhoek, Namibia (*Established 2016*)
- Darmstadt, Germany (*Established 2017*)
- Baguio, Philippines (*Established 2022*)

Majority Minority Community

55% Hispanic

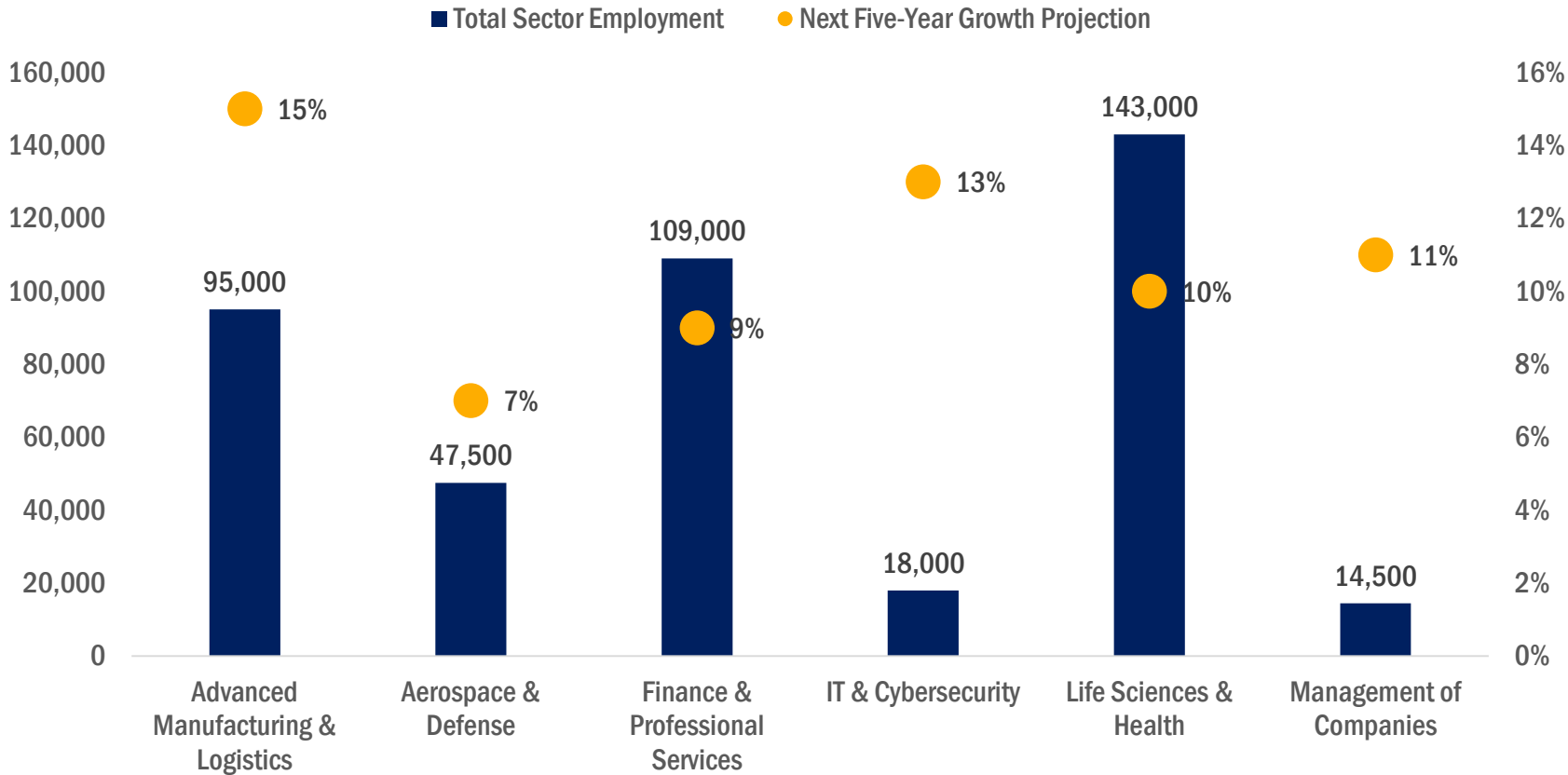
Versatile: Industry Diversity



MSA economy diversity ranking, out of 385 nationally

<https://www.chmura.com/download-diversity-index-msa>

Versatile: Target Industries



Key Capacities

[Texas-Mexico Automotive Supercluster](#)

[Port San Antonio](#)

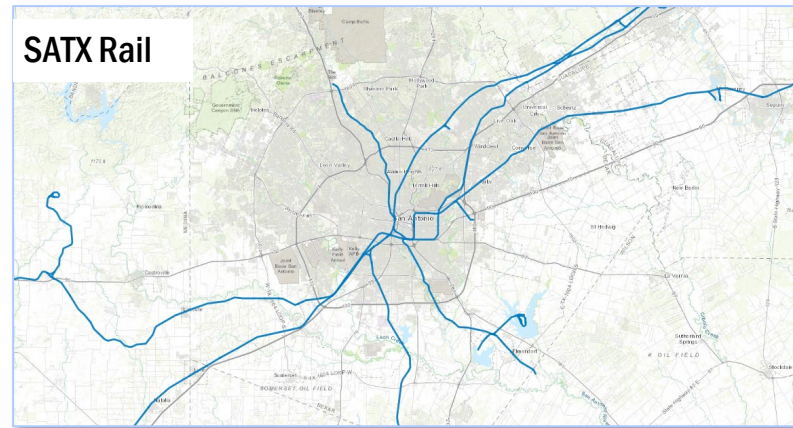
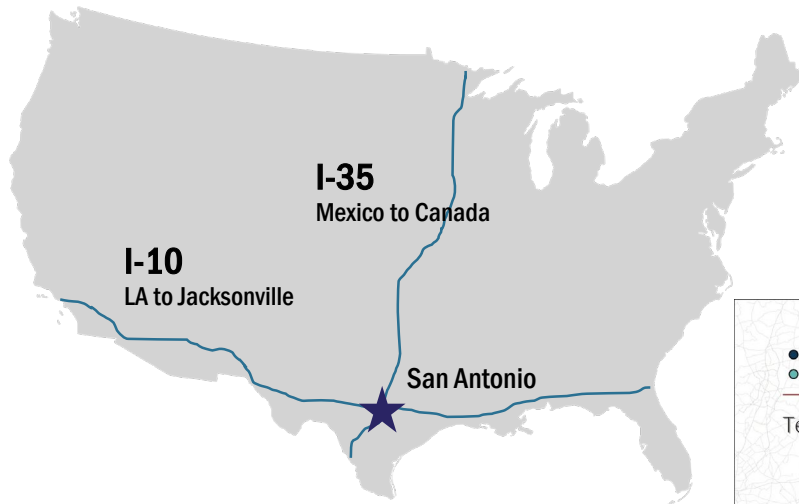
[Joint Base SA](#)

[South Texas Medical Center](#)

[Southwest Research Institute](#)



Versatile: FTZs, Geographic location – Rail and Deepwater Proximity



- Superb highway system and connectivity
- **30 million** consumers within a single-day truck haul.
- Three-hour haul connects to Mexico via overland Port of Laredo
- Two-day haul connects to Los Angeles, Jacksonville, and Canada.

- **Texas is #1** nationally for receiving rail freight and miles of track
- **Over 400 miles of rail** in SA MSA counties
- **Deepwater:** Port of Houston and Port of Corpus Christi within 3 hours of SATX

- **48 nonstop** national and international flights from SAT Airport
- **\$3 billion terminal expansion** underway to double capacity

Advanced Manufacturing & Logistics

95,000

Sector Employment

15%

Projected 5-yr Growth

\$13.5B

Sector GDP

Major Employers & Assets



SOUTHWEST RESEARCH INSTITUTE



ALAMO
COLLEGES
DISTRICT



TESLA



Aerospace & Defense

47,500

Sector Employment

7%

Projected 5-yr Growth

\$8.4B

Sector GDP

Major Employers & Assets



CHROMALLOY



Finance & Professional Services

109,000

Sector Employment

9%

Projected 5-yr Growth

\$27B

Sector GDP

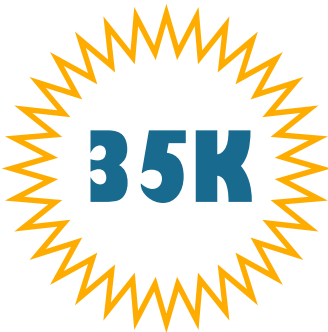
Major Employers & Assets



984

MBAs awarded by area institutions, 2023

IT & Cybersecurity



Computer Occupation
Professionals in SA MSA,
non-military

18,000

Sector Employment

13%

Projected 5-yr Growth

\$3.4B

Sector GDP

Major Employers & Assets



10 NSA recognized [cybersecurity academic centers of excellence](#) in SATX

Life Sciences & Health



Healthcare and Life
Science annual
economic impact

143,000

Sector Employment

10%

Projected 5-yr Growth

\$15.1B

Sector GDP

Major Employers & Assets



San Antonio is home to:

- Two Level 1 trauma centers
- Two of the nation’s top 10 largest hospitals
- Two medical schools
- Largest U.S. military health complex with clinical care, research facilities, medical education programs and training facilities
- Two independent and two academic large-scale, non-profit research organizations
- Only NIH Primate research center with BSL4 in the U.S.
- \$530M in annual research dollars for life science research
- 1,750+ Active Clinical Trials

Headquarters

14,500

Sector Employment

11%

Projected 5-yr Growth

\$3.6B

Sector GDP

Major Employers & Assets



984

MBAs awarded by area institutions, 2023

75+

Company HQs in SATX with \$50MM+ revenue and 100+ employees

Military City, USA

San Antonio is home to Joint Base San Antonio (JBSA), employing over 67,000 with an economic impact of **\$55.1 billion**

- Lackland AFB
- Camp Bullis
- Randolph AFB
- Ft. Sam Houston
- 16th Air Force – Air Forces Cyber
- Brooke Army Medical Center
- 59th Medical Wing
- FBI, NSA, and DHS also have major operations here.

Beyond the Base

98,000

Veterans in the Workforce

210,000+

Veterans in San Antonio Region

40%

Veterans hold a Bachelor’s degree or higher



Military Operations in Greater SATX:



Training



Cyber



MRO



Medicine

Real Estate

Office



WatersEdge I & II, Brooks

	Vacancy Rate	Rent Price / Sq. Ft. (CBD Class A)
San Antonio	19.9%	\$35.51
Austin	24.5%	\$68.60
Phoenix	22.1%	\$27.92
Charlotte	24.7%	\$38.56
Indianapolis	20.0%	\$24.00

CBRE Office: [San Antonio](#), [Austin](#), [Phoenix](#), [Charlotte](#), [Indianapolis](#)

Industrial



Park 35, Schertz TX

	Vacancy Rate	Rent Price / Sq. Ft. (Overall NNN)
San Antonio	10.7%	\$8.40
Austin	15.4%	\$14.24
Phoenix	12.2%	\$12.00
Charlotte	8.2%	\$9.87
Indianapolis	11.2%	\$5.99

CBRE Industrial: [San Antonio](#), [Austin](#), [Phoenix](#), [Charlotte](#), [Indianapolis](#)

Cost of Doing Business

No corporate or individual income tax.

Sales

8.25% in most areas – 6.25% (state) | 2% (local)

State sales tax exemptions are available to manufacturers

The manufacturing exemption applies to machinery or equipment that causes a physical or chemical change in a product in order to make it saleable.

Real & Personal Property

Totals in the San Antonio MSA region range from \$1.39 to \$2.30 per \$100 of taxable value.



Texas Ranking for doing business
[Chief Executive Magazine](#)

Franchise | Unemployment | Workers Compensation

State Franchise Tax - 0.375% (wholesale / retail) to 0.75%. (*This is assessed based on a company's taxable margin above a certain threshold (margin over \$1.2 million)*)

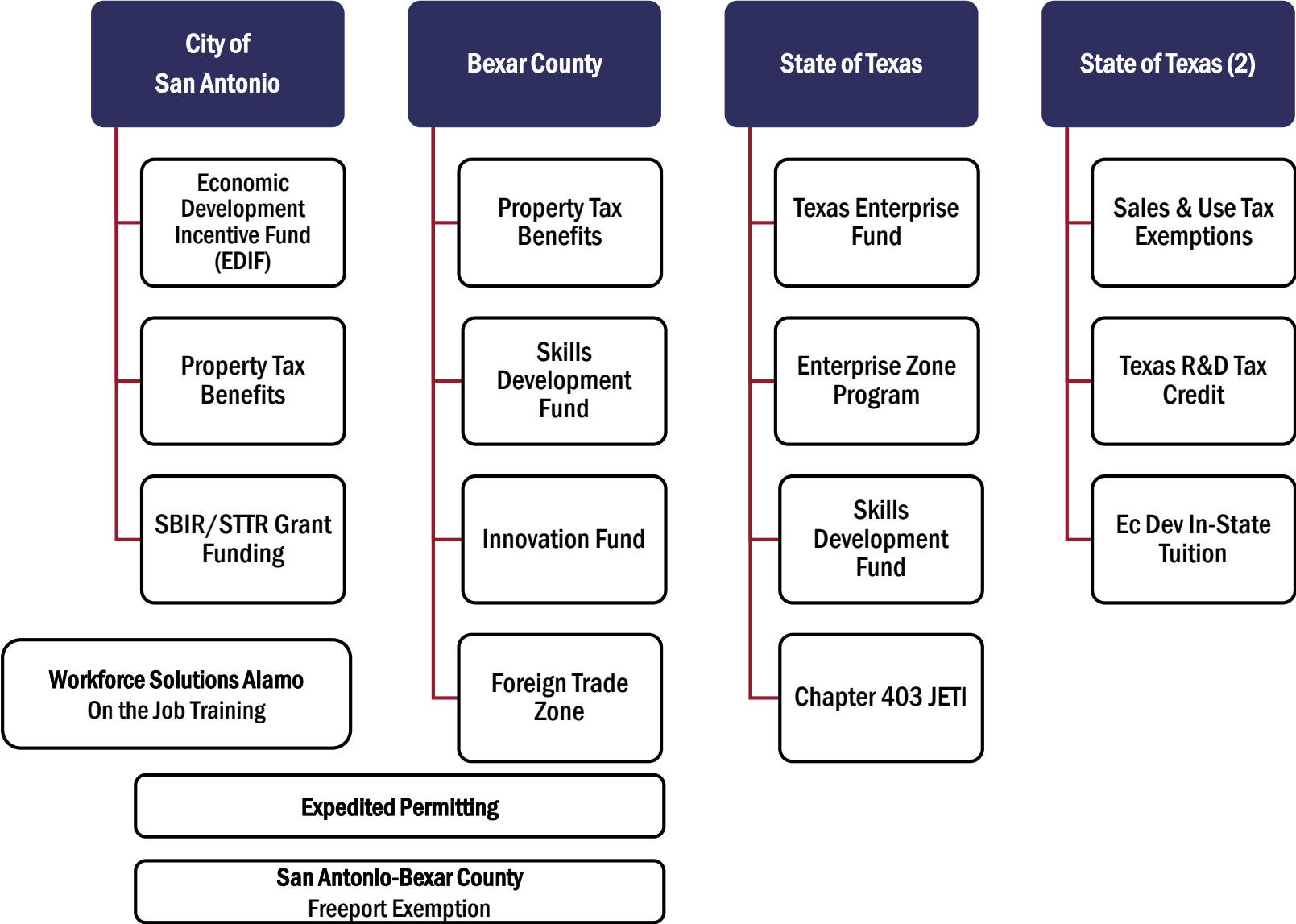
Unemployment Tax - Greater of 2.7% of taxable wages or industry average up to \$9,000 per employee.

Workers Compensation – No direct tax, however employers are required to pay for workers compensation insurance.



Texas State Tax Competitiveness
Ranking, 2025
[Taxfoundation.org](#)

Incentives





greater:SATX

Contact:

Phone:

Email: